International Overview
国际采购介绍

Global Supplier of Quality Chemicals and Reagents

www.camachem.com
CamaChem is a subsidiary of CAMAL Group. We have experience in the procurement of high quality chemicals.

We serve not only global companies but also small companies and individuals.

We put OUR client’s requirements first and seek to provide chemicals that meet YOUR needs.

We are always looking for long-term co-operation and most of our users are repeat clients as we strive to provide careful after sales services to our users.

Our factories are ISO certified including ISO 14001:2004, ISO 14001:2015, or ISO 9001, and CamaChem aims to safeguard international environmental and human safety standards.
Companies worldwide across sectors trust us to deliver on their sourcing requirements
Camachem focuses on two main areas: mining chemicals/reagents and industrial/water chemicals

Mining Chemicals

- Loading of our gold mining client’s gold mining reagents (SIBX) for South America

- Loading Reagents (PAX/SIBX) in Shandong, China for our copper mining client in Zambia

Industrial Chemicals

- We have co-invested in warehouse in northern China
- We process and export caustic soda pearls 99%
- We export from Tianjin and Qingdao port in northern China
At Camachem, we understand the importance of getting the right product. We organize samples for our clients worldwide.

- Mining chemicals samples—NaHs, SEX, PAX for Peru gold/copper mining client
- Monovinyl Ether sample for our client in Viet Nam
- Sodium Thioglycolate samples en route to Poland manufacturer
- Alkyl hydroximic acid
- Sodium Alkyl Hydroximic Acid
- Samples en route to Brazil mining company
Chemical Production and Export of High Quality Products is Our Key Strategy

Chemical Sourcing Overview

Equipped with a unique knowledge of China and well established supplier networks, we invest in manufacturers that are reputable and with large production capacity in order to export good products. We work on end-to-end chemical procurement:
- Production & Investment in top notch factories
- Supplier evaluation and selection on non-core chemicals
- Due diligence with quality assurance/control (QA/QC) for all products
- Coordination with transaction third parties:
  1. Logistics / shipping companies (e.g. Maersk)
  2. Technical QA/QC firms (e.g. CCIC, SGS)
  3. Banks and relevant government authorities (e.g. Customs)

Previous Procurement Snapshot

- Caustic soda pearls loading ready for export in 25kg bags
- Sodium metabisulphite (SMBS) in large 1 ton bags before export
Camachem has experience in a wide range of mining chemicals & reagents

Some of Most Exported Mining Chemicals

<table>
<thead>
<tr>
<th>Chemical Name</th>
<th>Typical Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Xanthates</td>
<td>Flotation</td>
</tr>
<tr>
<td>Dithiophosphates</td>
<td>Flotation</td>
</tr>
<tr>
<td>Lead Nitrate</td>
<td>Activator</td>
</tr>
<tr>
<td>Sodium Cyanide</td>
<td>Gold extraction using heap leach, CIL processes</td>
</tr>
<tr>
<td>Activated Carbon</td>
<td>Leaching process</td>
</tr>
<tr>
<td>Isopropyl Ethyl Thionocarbamate</td>
<td>Collector</td>
</tr>
<tr>
<td>Pine Oil</td>
<td>Frother</td>
</tr>
<tr>
<td>Sodium metabisulphite (SMBS)</td>
<td>Gold mining flotation process</td>
</tr>
<tr>
<td>CC 903</td>
<td>Special sulfide flotation frother</td>
</tr>
<tr>
<td>Methyl Isobutyl Carbinol (MIBC)</td>
<td>Frother</td>
</tr>
</tbody>
</table>

Loading Client Cargo

- Sodium cyanide is a popular chemical among our gold mining clients.
Industrial/Water Chemicals
Camachem has experience in a wide range of industrial/water chemicals

<table>
<thead>
<tr>
<th>Chemical Name</th>
<th>Typical Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aluminium Sulphate</td>
<td>Inorganic flocculent for water treatment</td>
</tr>
<tr>
<td>Calcium Hypochlorite 65%</td>
<td>Water treatment</td>
</tr>
<tr>
<td>Sulfonic Acid LABSA</td>
<td>Manufacturing</td>
</tr>
<tr>
<td>Ferric Chloride</td>
<td>Inorganic flocculent for water treatment</td>
</tr>
<tr>
<td>Caustic soda</td>
<td>Various industrial uses</td>
</tr>
<tr>
<td>Polyaluminium Chloride</td>
<td>Polyaluminium Chloride</td>
</tr>
<tr>
<td>Acetic Acid Glacia</td>
<td>Chemical compounds</td>
</tr>
<tr>
<td>Sodium hypchlorite</td>
<td>Water treatment</td>
</tr>
<tr>
<td>SLES</td>
<td>Soap/detergent manufacturing</td>
</tr>
<tr>
<td>Oxalic Acid</td>
<td>Manufacturing</td>
</tr>
</tbody>
</table>

- Packaging and loading of SLES 70%, we export from Shanghai Port
Some key advantages of working with us

- **Proven track record**
  - Satisfied client list including high profile companies and individuals
  - We aim to only export where we are confident we are competitive and quality
  - Focus on quality and checks before export (use third party technical professionals where required)

- **End to End Procurement**
  - We work on your chemical procurement so you don’t have to, from factory to you.
  - From factory to logistics to after sales with are with you

- **Long-term focus**
  - We always operate with a long-term in focus particularly repeat business, we have cultivated key relationships with various suppliers, but ensure that our client is also first

- **Customised and tailor made solutions**
  - We listen to the client needs and develop a China-based solution that we iterate with the client until consensus is reached

- **Group company strengths**
  - Our sister companies may be able to assist our client on other categories of procurement

- **A deep of understanding of China – social, economic and cultural**
  - China office with Chinese & foreign staff fluent in Mandarin
  - Understanding of international companies’ when operating with China
Next Steps

In order for Camachem to assist you, we would like to understand the following:

1. Description/Specifications of the chemical you would like to procure:
   - Percentage, Grade, CAS Number

2. Quantity required

3. Unloading port

4. Expected payment terms (TT/LC/Other)

5. Other specific requests/requirements (Packaging, Certification, SGS/Third Party Inspection Requirement)
For More Information Please Visit our Website: https://camachem.com

Please also follow us on Social Media: Latest Chemical Videos on our Youtube Channel Twitter, Facebook, LinkedIn

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